| Rates effective 20 Nov 2023 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Owner Occupied |  |  |  |  | Investment |  |  |  |  |
| Cat 1 and 2 locations only | Rates to Borrower |  |  | Comparison Rate |  | Rates to Borrower |  |  | Comparison Rate |  |
| Product |  |  |  |  |  |  |  |  |  |  |
| Variable | P \& I | 10 | Construct | P \& I | 10 | P \& I | 10 | Construct | P \& | 10 |
| Standard $\leq 70 \%$ LVR \& $\leq$ \$2Mil | 6.69\% | 7.09\% | 7.49\% | 6.75\% | 7.15\% | 6.99\% | 7.39\% | 7.79\% | 7.39\% | 7.78\% |
| Standard $\leq 70 \%$ \& $\geq$ \$2Mil \& $\leq$ \$2.5M | 7.19\% | 7.59\% | 7.99\% | 7.25\% | 7.64\% | 7.49\% | 7.89\% | 8.29\% | 7.88\% | 8.27\% |
| Standard $\leq 80 \%$ LVR \& $\leq$ \$2Mil | 6.89\% | 7.29\% | 7.69\% | 6.95\% | 7.35\% | 7.19\% | 7.59\% | 7.99\% | 7.58\% | 7.98\% |
| Standard $\leq 80 \%$ \& \$2Mil \& $\leq$ \$2.5M | 7.39\% | 7.79\% | 8.19\% | 7.45\% | 7.84\% | 7.69\% | 8.09\% | 8.49\% | 8.08\% | 8.47\% |
| Standard $>80 \% \leq 85 \%$ LVR \& $\leq \$ 2 \mathrm{Mil}$ | 7.19\% | 7.59\% | 7.99\% | 7.58\% | 7.98\% | 7.49\% | 7.89\% | 8.29\% | 7.88\% | 8.27\% |
| Standard $>85 \% \leq 90 \%$ LVR \& $\leq \$ 2 \mathrm{Mil}$ | 7.69\% | 8.09\% | 8.49\% | 8.08\% | 8.47\% | 7.99\% | 8.39\% | 8.79\% | 8.37\% | 8.77\% |
| Fixed Rates |  |  |  |  |  |  |  |  |  |  |
| 1 Year |  |  |  |  |  |  |  |  |  |  |
| Standard $\leq 70 \%$ LVR \& $\leq$ \$2Mil | 7.29\% | 7.69\% | 8.09\% | 7.35\% | 7.74\% | 7.59\% | 7.99\% | 8.39\% | 7.98\% | 8.37\% |
| Standard $\leq 70 \%$ \& $\geq$ \$2Mil $\& \leq \$ 2.5 \mathrm{M}$ | 7.79\% | 8.19\% | 8.59\% | 7.84\% | 8.24\% | 8.09\% | 8.49\% | 8.89\% | 8.47\% | 8.87\% |
| Standard $\leq 80 \%$ LVR \& $\leq$ \$2Mil | 7.49\% | 7.89\% | 8.29\% | 7.54\% | 7.94\% | 7.79\% | 8.19\% | 8.59\% | 8.18\% | 8.57\% |
| Standard $\leq 80 \%$ \& \$ $2 \mathrm{Mil} \& \leq \$ 2.5 \mathrm{M}$ | 7.99\% | 8.39\% | 8.79\% | 8.04\% | 8.44\% | 8.29\% | 8.69\% | 9.09\% | 8.67\% | 9.06\% |
| Standard $>80 \% \leq 85 \%$ LVR \& $\leq \$ 2 \mathrm{Mil}$ | 7.79\% | 8.19\% | 8.59\% | 8.18\% | 8.57\% | 8.09\% | 8.49\% | 8.89\% | 8.47\% | 8.87\% |
| Standard $>85 \% \leq 90 \%$ LVR \& $\leq \$ 2 \mathrm{Mil}$ | 8.29\% | 8.69\% | 9.09\% | 8.67\% | 9.06\% | 8.59\% | 8.99\% | 9.39\% | 8.97\% | 9.36\% |
| 2 Year |  |  |  |  |  |  |  |  |  |  |
| Standard $\leq 70 \%$ LVR \& $\leq$ \$ 2 Mil | 7.29\% | 7.69\% | 8.09\% | 7.35\% | 7.74\% | 7.59\% | 7.99\% | 8.39\% | 7.98\% | 8.37\% |
| Standard $\leq 70 \%$ \& $\geq$ \$2Mil $\& \leq \$ 2.5 \mathrm{M}$ | 7.79\% | 8.19\% | 8.59\% | 7.84\% | 8.24\% | 8.09\% | 8.49\% | 8.89\% | 8.47\% | 8.87\% |
| Standard $\leq 80 \%$ LVR \& $\leq$ \$2Mil | 7.49\% | 7.89\% | 8.29\% | 7.54\% | 7.94\% | 7.79\% | 8.19\% | 8.59\% | 8.18\% | 8.57\% |
| Standard $\leq 80 \%$ \& $>$ \$2Mil $\& \leq \$ 2.5 \mathrm{M}$ | 7.99\% | 8.39\% | 8.79\% | 8.04\% | 8.44\% | 8.29\% | 8.69\% | 9.09\% | 8.67\% | 9.06\% |
| Standard $>80 \% \leq 85 \%$ LVR \& $\leq \$ 2 \mathrm{Mil}$ | 7.79\% | 8.19\% | 8.59\% | 8.18\% | 8.57\% | 8.09\% | 8.49\% | 8.89\% | 8.47\% | 8.87\% |
| Standard $>85 \% \leq 90 \%$ LVR \& $\leq \$ 2 \mathrm{Mil}$ | 8.29\% | 8.69\% | 9.09\% | 8.67\% | 9.06\% | 8.59\% | 8.99\% | 9.39\% | 8.97\% | 9.36\% |
| 3 Year |  |  |  |  |  |  |  |  |  |  |
| Standard $\leq 70 \%$ LVR \& $\leq$ \$2Mil | 7.29\% | 7.69\% | N/A | 7.35\% | 7.74\% | 7.59\% | 7.99\% | N/A | 7.98\% | 8.37\% |
| Standard $\leq 70 \%$ \& $\geq$ \$2Mil $\& \leq \$ 2.5 \mathrm{M}$ | 7.79\% | 8.19\% | N/A | 7.84\% | 8.24\% | 8.09\% | 8.49\% | N/A | 8.47\% | 8.87\% |
| Standard $\leq 80 \%$ LVR \& $\leq$ \$2Mil | 7.49\% | 7.89\% | N/A | 7.54\% | 7.94\% | 7.79\% | 8.19\% | N/A | 8.18\% | 8.57\% |
| Standard $\leq 80 \%$ \& $>$ 2 Mil $\& \leq \$ 2.5 \mathrm{M}$ | 7.99\% | 8.39\% | N/A | 8.04\% | 8.44\% | 8.29\% | 8.69\% | N/A | 8.67\% | 9.06\% |
| Standard $>80 \% \leq 85 \%$ LVR \& $\leq \$ 2 \mathrm{Mil}$ | 7.79\% | 8.19\% | N/A | 8.18\% | 8.57\% | 8.09\% | 8.49\% | N/A | 8.47\% | 8.87\% |
| Standard > 85\% $\leq 90 \%$ LVR \& $\leq$ \$2Mil | 8.29\% | 8.69\% | N/A | 8.67\% | 9.06\% | 8.59\% | 8.99\% | N/A | 8.97\% | 9.36\% |
| 4 year |  |  |  |  |  |  |  |  |  |  |
| Standard $\leq 70 \%$ LVR \& $\leq$ \$2Mil | 7.29\% | 7.69\% | N/A | 7.35\% | 7.74\% | 7.59\% | 7.99\% | N/A | 7.98\% | 8.37\% |
| Standard $\leq 70 \%$ \& $\geq$ \$2Mil $\& \leq \$ 2.5 \mathrm{M}$ | 7.79\% | 8.19\% | N/A | 7.84\% | 8.24\% | 8.09\% | 8.49\% | N/A | 8.47\% | 8.87\% |
| Standard $\leq 80 \%$ LVR \& $\leq \$ 2 \mathrm{Mil}$ | 7.49\% | 7.89\% | N/A | 7.54\% | 7.94\% | 7.79\% | 8.19\% | N/A | 8.18\% | 8.57\% |
| Standard $\leq 80 \%$ \& $>$ 2 Mil $\& \leq \$ 2.5 \mathrm{M}$ | 7.99\% | 8.39\% | N/A | 8.04\% | 8.44\% | 8.29\% | 8.69\% | N/A | 8.67\% | 9.06\% |
| Standard $>80 \% \leq 85 \%$ LVR \& $\leq \$ 2 \mathrm{Mil}$ | 7.79\% | 8.19\% | N/A | 8.18\% | 8.57\% | 8.09\% | 8.49\% | N/A | 8.47\% | 8.87\% |
| Standard > 85\% $\leq 90 \%$ LVR \& $\leq$ \$ 2 Mil | 8.29\% | 8.69\% | N/A | 8.67\% | 9.06\% | 8.59\% | 8.99\% | N/A | 8.97\% | 9.36\% |
| 5 Year |  |  |  |  |  |  |  |  |  |  |
| Standard $\leq 70 \%$ LVR \& $\leq$ \$2Mil | 7.29\% | 7.69\% | N/A | 7.35\% | 7.74\% | 7.59\% | 7.99\% | N/A | 7.98\% | 8.37\% |
| Standard $\leq 70 \%$ \& $\geq$ \$2Mil $\& \leq \$ 2.5 \mathrm{M}$ | 7.79\% | 8.19\% | N/A | 7.84\% | 8.24\% | 8.09\% | 8.49\% | N/A | 8.47\% | 8.87\% |
| Standard $\leq 80 \%$ LVR \& $\leq \$ 2 \mathrm{Mil}$ | 7.49\% | 7.89\% | N/A | 7.54\% | 7.94\% | 7.79\% | 8.19\% | N/A | 8.18\% | 8.57\% |
| Standard $\leq 80 \%$ \& $>$ 2 Mil $\& \leq \$ 2.5 \mathrm{M}$ | 7.99\% | 8.39\% | N/A | 8.04\% | 8.44\% | 8.29\% | 8.69\% | N/A | 8.67\% | 9.06\% |
| Standard $>80 \% \leq 85 \%$ LVR \& $\leq$ \$2Mil | 7.79\% | 8.19\% | N/A | 8.18\% | 8.57\% | 8.09\% | 8.49\% | N/A | 8.47\% | 8.87\% |
| Standard $>85 \% \leq 90 \%$ LVR \& $\leq \$ 2 \mathrm{Mil}$ | 8.29\% | 8.69\% | N/A | 8.67\% | 9.06\% | 8.59\% | 8.99\% | N/A | 8.97\% | 9.36\% |

Terms and conditions apply and are available on request. Bank fees and charges apply. To approved applicants only. Rates may be withdrawn or varied at any time without notice. Each comparison rate is based on $\$ 150,000$ over 25 years. WARNING. These comparison rates apply only to the examples given. Different amounts and terms will result in different comparison rates. Costs such as redraw fees or early repayment ffes, and cost savings such as fee
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