## AUSTRALIAN

FINANCIAL

| Sky Blue Commercial | Rates effective 5 Dec 2023 |  |
| :---: | :---: | :---: |
| Product | Comm P \& I | Comm IO |
| Prime |  |  |
| Prime Full Doc \& Leasedoc $\leq 65 \%$ LVR | 8.14\% | 8.14\% |
| Prime Full Doc \& Leasedoc $\leq 70 \%$ LVR | 8.34\% | 8.34\% |
| Prime Full Doc \& Leasedoc $\leq 75 \%$ LVR | 8.64\% | 8.64\% |
| Prime Lo Doc $\leq 65 \%$ LVR | 8.69\% | 8.69\% |
| Prime Lo Doc $\leq 70 \%$ LVR | 8.99\% | 8.99\% |
| Prime Lo Doc $\leq 75 \%$ LVR | 9.24\% | 9.24\% |
| Near Prime |  |  |
| Near Prime Full Doc \& Leasedoc $\leq 65 \%$ LVR | 8.54\% | 8.54\% |
| Near Prime Full Doc \& Leasedoc $\leq 70 \%$ LVR | 8.74\% | 8.74\% |
| Near Prime Full Doc \& Leasedoc $\leq 75 \%$ LVR | 9.04\% | 9.04\% |
| Near Prime Lo Doc $\leq 65 \%$ LVR | 9.09\% | 9.09\% |
| Near Prime Lo Doc $\leq 70 \%$ LVR | 9.39\% | 9.39\% |
| Near Prime Lo Doc $\leq 75 \%$ LVR | 9.64\% | 9.64\% |
| Near Prime Plus |  |  |
| Near Prime + Full Doc \& Leasedoc $\leq 65 \%$ LVR | 9.04\% | 9.04\% |
| Near Prime + Full Doc \& Leasedoc $\leq 70 \%$ LVR | 9.24\% | 9.24\% |
| Near Prime + Full Doc \& Leasedoc $\leq 75 \%$ LVR | 0.00\% | \#VALUE! |
| Near Prime + Lo Doc $\leq 65 \%$ LVR | 9.59\% | 9.59\% |
| Near Prime + Lo Doc $\leq 70 \%$ LVR | 9.89\% | 9.89\% |
| Near Prime + Lo Doc $\leq 75 \%$ LVR | N/A | N/A |
| Specialist |  |  |
| Specialist Full Doc \& Leasedoc $\leq 65 \%$ LVR | N/A | \#VALUE! |
| Specialist Full Doc \& Leasedoc $\leq 70 \%$ LVR | N/A | \#VALUE! |
| Specialist Full Doc \& Leasedoc $\leq 75 \%$ LVR | N/A | \#VALUE! |
| Specialist Lo Doc $\leq 65 \%$ LVR | N/A | \#VALUE! |
| Specialist Lo Doc $\leq 70 \%$ LVR | N/A | \#VALUE! |
| Specialist Lo Doc $\leq 75 \%$ LVR | N/A | N/A |
| SMSF |  |  |
| Prime SMSF $\leq 65 \%$ LVR | 8.14\% | 8.14\% |
| Prime SMSF $\leq 70 \%$ LVR | 8.34\% | 8.34\% |
| Prime SMSF $\leq 75 \%$ LVR | 8.64\% | 8.64\% |
| Near Prime SMSF $\leq 65 \%$ LVR | 8.54\% | 8.54\% |
| Near Prime SMSF $\leq 70 \%$ LVR | 8.74\% | 8.74\% |
| Near Prime SMSF $\leq 75 \%$ LVR | 9.04\% | 9.04\% |
| Retained Stock |  |  |
| Prime Comm Retained Stock up to 80\% LVR | Upon application | 0.00\% |
| Near Prime Retained Stock up to 80\% LVR | Upon application | 0.00\% |

Terms and conditions apply and are available on request. Bank fees and charges apply. To approved applicants only. Rates may be withdrawn or varied at any time without notice. Each comparison rate is based on $\$ 150,000$ over
25 years. WARNING. These comparison rates apply only to the examples given. Different amounts and terms will result in different comparison rates. Costs such as redraw fees or early repayment ffes, and cost savings such as fee waivers, are not included in the comparison rate and may influence the cost of the loan.
Australian Financial Holdings Pty. Ltd. ACN 630581298 ABN 30630581298 ACL 516770 Australian Financial Loan Management Pty. Ltd. ACN 069311486 AUSTRALIAN CREDIT LICENCE 388994

